

erwin Update Seminar

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Welcome Amsterdam 2018

- **Stockholm – Tuesday 20th February**
- **Copenhagen – Thursday 22nd February**
- **Oslo – Tuesday 6th March**
- **Helsinki – Thursday 8th March**
- **UK – Thursday 15th March**

- **Amsterdam – Tuesday 20th March**
 - **Innovation & thanks to ABN AMBRO**

erwin Update

- erwin Inc. spun out of CA Technologies
- Acquisition of Corso – UK EA software provider
- Acquisition of Casewise – UK EA & BP software provider
- Acquisition of A&P – Italian Connector software provider

erwin – a Data Governance Company

- | | |
|-------------------------|--------------------|
| • erwin DM | <i>traditional</i> |
| • erwin Web Portal | <i>traditional</i> |
| • erwin DM NoSQL | |
| • erwin Data Governance | |
| • erwin EA Agile | <i>Corso</i> |
| • erwin EA | <i>Casewise</i> |
| • erwin BP | <i>Casewise</i> |

Sandhill can assist you with the full range of solutions

Partnership

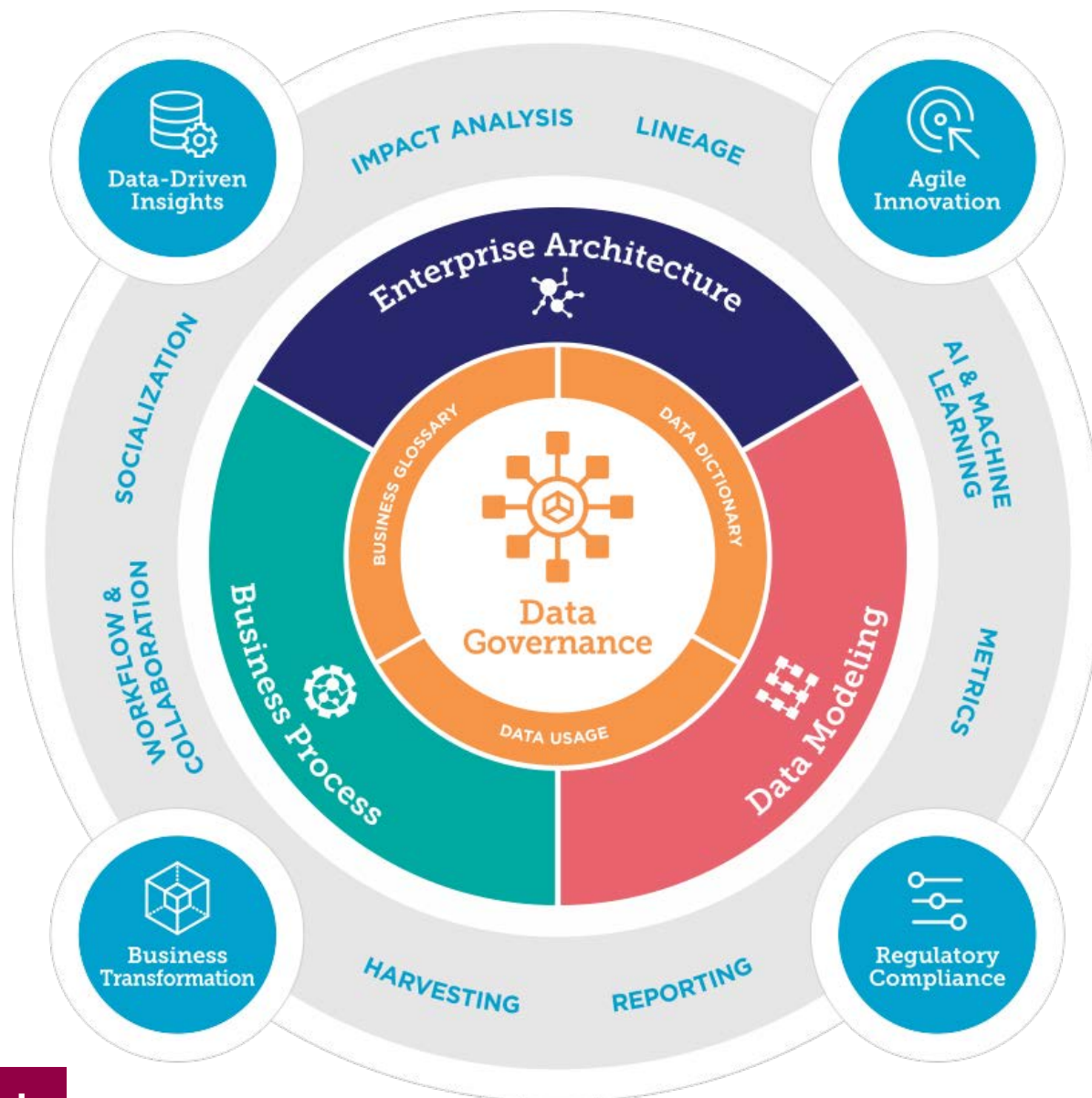
- **Strength of our offering is in our partnerships**
- **Lasting & Transparent relationships with:**
 - Clients
 - Partners – erwin & their technology partners
- **Partnership for mutual benefit**

Sandhill Offers

- Unique erwin Partnership
- Market Leading Solutions
- Sandhill Academy Education
- Bespoke Education
- Consultancy
- Customer Relationship Management
- 1st & 2nd Line Support
- Usability Support
- Contribution to Development
- Active in erwin Community

Experienced, focused and knowledgeable vendor – Real Value Add

The erwin EDGE Platform



Why erwin?

Most trusted name in data with three decades helping the world's largest companies power their mission-critical applications

Significant, discovery-based R&D to co-create the tools customers need for digital transformation

Only vendor providing an enterprise data governance experience (EDGE) for strategic value

SaaS delivery of integrated DG, EA, BP and DM with role-based views

Support and services built on best practices and platform expertise, including readiness evaluation and road mapping

“Another serious player is entering the Data Governance 2.0 market.”

– Forrester on erwin, November 2017

The Fuel for Business Results? Data



Operational
Efficiency



Revenue
Growth



Compliance,
Privacy & Security



Increased
Customer
Satisfaction



Improved
Decision-Making

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erwin
PARTNER PROGRAM

**ERWIN DG
ENABLES
DATA-
DRIVEN
INNOVATION
BY
MITIGATING
DATA RISK
AND
ACTIVATING
YOUR DATA
ASSETS**



Enterprise Data Governance Experience (EDGE)



Any Data
Anywhere



Collaboration &
Organisational
Empowerment



Integrated
Ecosystem



Visibility
Across Domains



Regulatory
Peace of Mind

In the Context of Business and IT

**GOALS
&
STRATEGIES**

**APPLICATIONS
&
INFRASTRUCTURE**

**CAPABILITIES
&
PROCESSES**

SECURITY

**GROUPS
&
ROLES**

**DATA
MODELS**

Orchestrated by a Powerful Data Governance Platform



Business
Glossary



Reference
Data

Discover



Data Usage



Data
Dictionary



Data
Quality

Understand



DGOM
Collaboration



Policies and
Rules

Govern



Impact &
Lineage



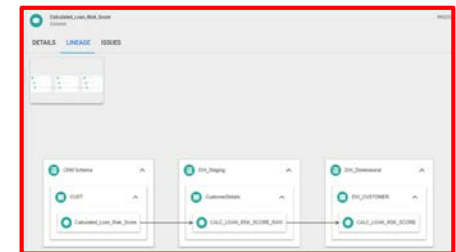
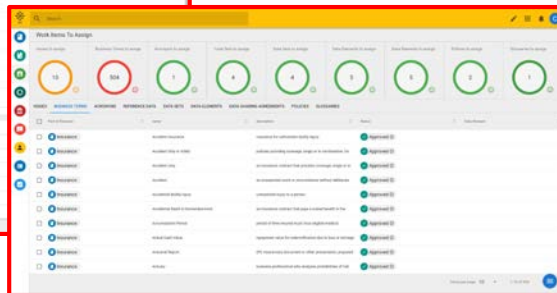
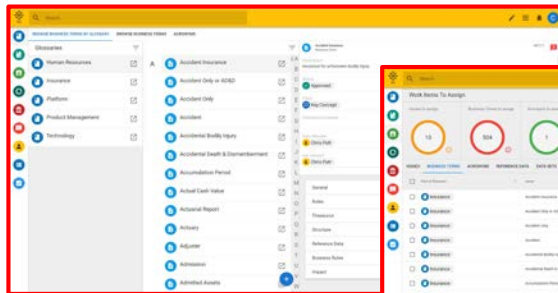
Data Sets



Data
Issues

Socialise

Roles - Workflow - Collaboration - Shared Services - Integration



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erwin DG Answers Key Questions...

DATA IN CONTEXT

What do we have?

What does
it mean?



Reduce Risk

- Avoid regulatory penalties
- Guarantee business insights and decisions
- Reduce deployed data defects

Where did it
come from?

Is it secure?

What rules or
restrictions apply?



Optimize Operations

- Lower data management costs
- Increase customer satisfaction
- Accelerate business velocity

How accurate
is it?

Who is
accountable?

Who is
using it?



Increase Use of Trusted Data

- Enable evidenced based decision making
- Empower strategic and operational insights
- Optimize return on opportunity for the business

How is it used?

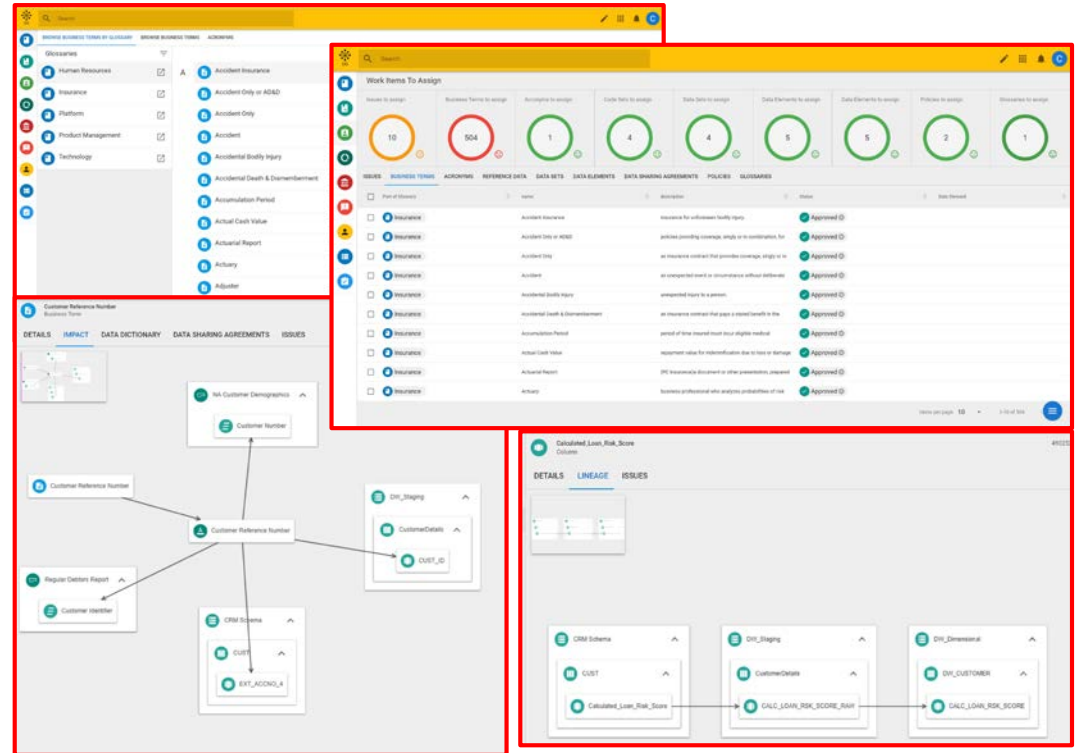
How can
I access it?

Where is it?

...THAT MITIGATE RISK AND ENABLE DATA DRIVEN OPPORTUNITIES

erwin EDGE Advantage

- ✓ A persona-driven, out-of-box experience for business and technical collaboration
- ✓ Any² data source discovery and harvesting
- ✓ Integrated business glossaries, data dictionary and data usage in one repository
- ✓ Metadata mapping and self-service discovery
- ✓ Configurable issue and request management workflows
- ✓ On-demand, cross-enterprise data impact analysis and lineage diagrams
- ✓ Data in the context of the business and IT - DM, EA and BP integrations
- ✓ Support for reference data, business rules, policies and data quality assessments
- ✓ DG eco-system - Extensible and integrated to other corporate systems



- ✓ Support and services built on DG best practices and platform expertise
- ✓ DG readiness evaluation and road-mapping
- ✓ SAAS delivery for lower TCO and immediate value realization

The erwin EDGE Platform

